







AWARDED AMONGST THE BEST EDUCATION BRANDS



AWARDED THE
BEST BUSINESS
SCHOOL



RANKED AMONGST THE
BEST BUSINESS SCHOOLS
IN ASIA



THE ONLY BUSINESS SCHOOL IN WEST BENGAL TO GET AN A ** RATING



Regular Full - Time

MBA

AFFILIATED TO



VIDYASAGAR UNIVERSITY

A NAAC Accredited
W.B State Government University
recognised by UGC, Ministry of
HRD, Govt. of India

Business Analytics & Data Science Applied Analytics





CISI CHARTERED INSTITUTE FOR SECURITIES & INVESTMENT LONDON

International Finance Studies

Supply Chain Management



Global Digital Marketing

MOULDING MIRACLES

SINCE 2008-



Optional Certifications



Microsoft Certification





International Exposure

Sig Sigma Training



Certifications in Finance



Who we are

BIBS evolved from the need to provide quality management education to satiate the need of a rapidly evolving regional and national economy. Built on a strong foundation of academic and corporate interface, our Institute aims at creating young leaders who are taught to make a difference. This is done in many ways—through our industry endorsed programmes; through the knowledge and guidance of our dedicated faculty; through the influence we achieve by having a strong relationship with the industry and leading institutions all across the world. We aim to create global citizens through various international exposure, so that our students can work in any economy or business architecture in the world. We believe in inculcating learning that will help them for life.



WHY BIBS

Regular Full - Time MBA Programmes affiliated to Vidyasagar University, a NAAC Accredited, W.B State Government University, recognized by UGC, Ministry of HRD, Government of India.

The first and only business school in West Bengal:

- To collaborate with IBM for an MBA in Business Analytics & Data Science.
- To collaborate with IIT Kanpur for various certifications through a residential programme at the IIT-Kanpur Campus to enhance knowledge development.
- With an MBA in Supply Chain Management in collaboration with the Tech Mahindra Foundation.
- With a global MBA in Digital Marketing powered by DMI, Ireland that provides confirmed international internships with stipends up to 1.75 lakhs p.m. as well as International PPOs.
- With an MBA in Finance in collaboration with CISI, London which is recognised in over 100 countries and preferred for placements in Financial Operations job roles.

Awarded the Bangla Shiksha Samman by ABP for the Best Placements. Ranked Amongst the Best Business Schools in Asia. Awarded as the Best Business School by TOI among a host of other felicitations received endorsing BIBS as a Business School of repute.

Joint certification with CII (Confederation of Indian Industry) that provides students, the learning of business, leadership and entrepreneurial innovation. Collaboration with Harvard Business School Online for optional certifications. Students also get access to their network as alumni.

Certifications in Finance with internship and Final Placement opportunities through our association with BFSI SSC, an initiative of the NSDC of the Government of India.

A mix of classroom and online learning to give students access to global resources like Google Classroom, Google Meet and Classplus LMS.

International Exposure through Exchange Programs with Institutes like MDIS, Singapore. Students visit and learn at this esteemed Institution.

Management Guest Inspire Series or MGIS, where Industry meets students. 500+ corporate leaders and dignitaries like Dr. APJ Abdul Kalam, Philip Kotler, Chetan Bhagat, Bhaichung Bhutia and Kapil Dev have inspired BIBS students.

More than 10% of the MBA Batch has got International Placements year - on - year proving the Industry readiness of our MBA Programmes globally.

Amazon, Google, UAE Exchange - Dubai, BFC - Bahrain, PRAN Foods - Oman, Agrim PTE - Indonesia, B.Braun - Germany, KPMG, Capgemini, , Britannia, Kelloggs, Nestle, Parle, and 200 more have recruited our students.

Our Tie - Ups



IIM Ahmedabad's National Information Center of Management: Access to Information Services on business and management for advanced research and management journals.



The only Business School in W.B with an MBA in Business Analytics & Data Science in **collaboration with IBM**, the world's foremost technology and consulting company.



IIT Kanpur provides a Residential Programme to our students in Applied Analytics and Data Visualisation that will help enhance the learning of the students, making them more competent.



Optional certifications from Harvard Business School Online to give students a global edge. Get access to the Harvard Business School Online network as an alumni.



CISI London: Considered a benchmark in Financial Operations Certifications, CISI provides students with a global skill set which is preferred by leading banks and financial institutions in more than 100 countries around the world.



The oldest Management Institute in Singapore with a legacy of imparting quality management education. Our tie - up provides our students with an amazing opportunity to learn at the MDIS campus in Singapore.



DMI, **Ireland**- Gives global validity to the MBA programme providing knowledge that is curated by the top 1% globally recognised marketers from Google, Meta, Coke and many more.



Tech Mahindra SMART: Our collaboration with Tech Mahindra brings valued expertise and job options in the field of Retail and Supply Chain Management.



Microsoft certified MS Office: Through our tie up with Certiport, a Pearson Vue business, students get trained and certified in MS office by Microsoft.



An advanced LMS, embedded with a host of learning resources like Meet, Drive, Forms, News, Vaults, Podcasts and many more, providing blended learning with global validation.



KPMG, amongst the Big 4 of the consulting world provides Six Sigma Training at BIBS. Lean Six Sigma is a management philosophy that seeks to drive a quality culture change through a multi-level based program.



NEN: BIBS is an institutional member of NEN, known for cultivating India's Hottest Start-ups and providing access to mentors; fast track access to incubation and funding.

Core Faculty

Dr. Anindya Dutta I PhD, MBA

Core Areas: Marketing Management, Consumer Behaviour, Advertisement and Sales Promotion

Prof. Alolika Srimani I MHROM

Core Areas: Organizational Behaviour and Human Resource Management

Prof. Aniruddha Banerjee | MBA

Core Areas: Marketing, Sales, Consumer Behaviour and Sales & Distribution

Prof. Ankan Dhar | PG in Business Management, Diploma in Business Intelligence

Core Areas: Digital Analytics, Promotional Strategy, Google Adwords, Social Media, Content Marketing

Prof. Debayan Bose I MBA, CAIIB

Core Areas: Marketing Management, Banking, Financial Management

Prof. Debalina Goswami | MBA

Core Areas: Services Marketing, Advertising and Sales Promotion

Prof. Gautam Sinha | M.Com, CAIIB

Core Areas: Banking, Accountancy and Financial Management

Prof. Joyita Basu Chatterjee | MBA

Core Areas: Business Communication, Soft Skills and Grooming

Prof. Pinaki Bhattacharya | MBA, PGDM

Core Areas: Banking, Mutual Funds, Marketing and Sales Management

Prof. Ranjana Dutta | PGDM

Core Areas: Retail Marketing Management

Prof. Saurabh Jain | CA, CS, CFPCM, CFA, CWM, CTEPTM

Core Areas: Investment Banking, Primary and Secondary Markets, Financial and Wealth Management

Prof. Shambo Sen | MCA, CTS Certified

Core Areas: Artificial Intelligence, Machine Learning, Data Analytics, Robotics, IOT, Mathematics and Cloud Computing

Prof. Shashank Kumar | PGDBA (Finance), Certified Financial Planner (FPSB)

Core Areas: Wealth Management, Mutual Funds, Equity and Derivatives and Financial Management

Prof. Sheikh Alauddin Ali | MBA

Core Areas: Digital Marketing, Digital Branding, Strategy, Analysis, Business Analytics and Data Visualisation

Prof. Sourav Datta | MBA

Core Areas: Sales & Distribution, Consumer Behaviour and Marketing Management

Prof. Sulakshana Sinha | M.Sc, MCA, PG Diploma in OR

Core Areas: Quantitative Techniques, Operations Research and Operations Management

Prof. Tanumoy Das | MBA

Core Areas: Financial Management, Financial Accounting, Business Law and Managerial Economics

Prof. V. Vishwanath | M.Com, MBA

Core Areas: Services Marketing, Business Communication, Soft Skills and Grooming

Industry Faculty

BIBS has always championed the concept of Learning from the Leaders. Industry experts and leaders from across industry and verticals are engaged with our students from the inception, guiding them to imbibe the practical applications of their theoretical learning. These industry faculty act as guides and mentors in helping students understand the nuances of the corporate world and thereby help them in choosing the right skills based on their abilities.

Mr. Abhik Bhadari | Data Scientist - Zee 5

Core Areas: Business Analytics, Data Science

Mr. Ravi Jaiswal | Senior Manager - Ernst & Young

Core Areas: Financial Management, Tax Laws

Mr. Abhishek Saxena | State Head - Operations - Britannia Mr. Sandipan Chakraborty | HR - East - RJ Corp (Pepsico)

Core Areas: Operations, Marketing Management

Core Areas: Marketing Management

Mr. Amit Burman | Zonal Head - SBI Capital Securities

Core Areas: Human Resource, Training and Development

Mr. Sanjay Das | Associate Consultant - Infosys

Core Areas: Business Analytics & Data Science

Dr. Darren Ryder | CEO - Digital Academy, Australia

Core Areas: Digital Marketing

Mr. Sudipto Burman | AVP - SBI Mutual Funds

Core Areas: Human Resource Management

Mr. Debasish Ghosh | Sr VP & Country HR Head - Berkadia Mr. Surajit Mondal | Lead VP Analytics - HSBC Analytics

Core Areas: Mutual Funds, Investment, Financial Markets

Core Areas: Business Analytics & Data Science

Ms. Moitreyee Dey | Lead - HR - Reliance Trends

Core Areas: Supply Chain Management, Human Resources

Ms. Victoria Holikova | CEO - Hugs LLP, UAE

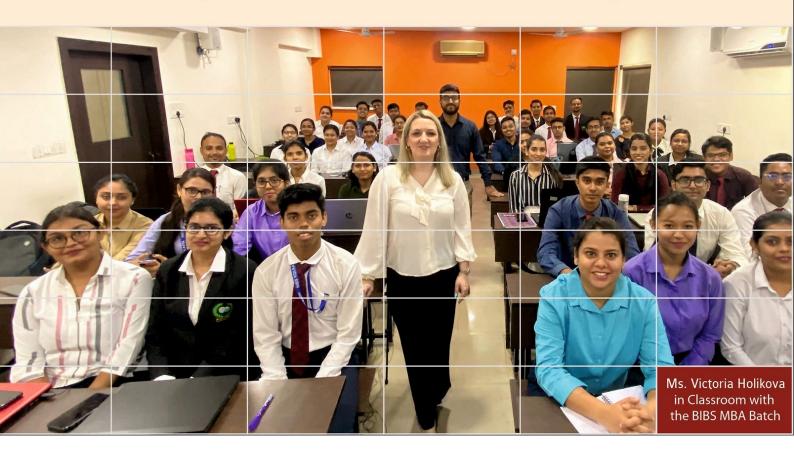
Core Areas: Digital Marketing, Digital Strategy, Social Media

Mr. Rajdeep Mondal | Sr. Product Engineer - Shell India

Core Areas: Business Analytics & Data Science

Ms. Vikash Nag | RM - HRBP - Himalaya Wellness

Core Areas: Human Resource Management



HYBRID EXPERIENCE

A healthy mix of classroom learning and online resources to give students the best of both the theoretical and the real time knowledge which adds immense value to their learning curve.



Prof. Philip Kotler, Father of Modern Marketing Live From USA With BIBS Students

- ---O Increased student engagement and collaboration.
- Access to a huge array of learning resources and instructors online.
- . ---O Real time learning, assessment and feedback.
- !---O Interactive content to make learning more effective.















Visit www.bibs.co.in to see more



For an Analysis and Data Driven mind set that is relevant for any industry today, the SaaS training models train students on using technology for managing data better.



Students are trained in creating ATS guided resumes and Artificial Intelligence guided video resumes for better reach with recruiters.



Students get to learn from teachers, mentors and visionaries from across the world. BIBS has hosted **Dr. Philip Kotler** (USA), **Dr. Darren Ryder** (Aus) & Dr. **David Aaker** (USA) among others to mentor students.



Collaborations with global leaders like IBM, DMI, Ireland and CISI London gives students a good opportunity to network with alumni and peers from across the world.



Providing integrated online LMS like Classplus, which provide online classes, attendance, study material and even exams with in-depth student analysis and reports.



Live Learning

Real Time Business Consulting Corporate Projects Industria Visits

Outbound Learning Expedition (OLE) - Fun - filled and competitive outdoor activities that aims to develop bonding and teamwork.



Brand Wars - A competition to create new brands using skills in Branding, Marketing, Finance and Advertisement and Presentation.



Ultimate Start - Up Plan (USP) - Business Plan Competition evaluated by angel investors and leading entrepreneurs of the country.



Industrial Visits - To get a first hand understanding of how an organization carries out it's day to day operations.



Business Consulting- Planning for and providing business consulting services to the businesses in and around the campus.



Corporate@Campus

Some of the distinguished corporate leaders who have interacted with our students



Mr. Baljit Singh Virdi Zonal Sales Manager Adani Wilmar



Mr. Arnab Chakraborty Sr, Brand Manager Amazon India



Mr. Harsh Neotia Managing Director Ambuja Realty



Mr. Rupak Barua CEO AMRI Hospitals



Ms. Meghna Roy Manager Axis Mutual Funds



Mr. Deepak Nair Head - Retail Sales BFC - Kingdom of Bahrain



Ms. Rituparna Ghosh Director - HR Cognizant



Mr. Subir Chakraborty CEO & MD EXIDE



Mr. Subir Chowdhury Zonal Manager HCL



Mr. Shrutorshi Mukherjee AVP - HR HDFC Bank



Mr. Biswadip Gupta Joint MD and CEO JSW Bengal Steel



Mr. Mayank Jalan Managing Director Keventer Agro Ltd.



Mr. Radhakrishna Kalla Associate Director KPMG



Ms. Diana Mirza Global HR Business Partner (Director) Novartis (USA)



Mr. Sanjay Budhia Managing Director PATTON Group



Mr. Manab Ghosh President Pidilite



Ms. Priya Gurnani Sr. Creative Director **Publicis India**



Mr. Dipankar Chakraborti Executive Director



Mr. Manoj Kr. Sinha State Head SBI MF



Mr. Farhan Safi VP Square Yards - Dubai



Mr. D.K Vyas CEO SREI BNP Paribas



Mr. Soumitra Patnaik Head -Communication TATA Steel



Mr. Dinesh Shastri MD TM International Logistics Ltd. (TATA Group)



Ms. Rupali Basu MD and CEO Woodland Hospitals

To view the complete list of corporate@campus at BIBS, visit www.bibs.co.in

Legends who have inspired us

Some of the distinguished leaders who have interacted with BIBS students.



Late Dr. APJ Abdul Kalam
Former President of India



Mr. Chetan Bhagat

Bestselling Author



Mr. Bhaichung Bhutia Former Captain of the Indian Football Team



General M.M. Naravane
Former Chief of the Indian Army



Mr. Kapil Dev
World Cup Winning Captain of the Indian Cricket team



Ms. Jhulan Goswami Former Captain of the Indian Women's Cricket team

Our Recruiters



































































































































To view the complete list of our recruiters, visit www.bibs.co.in

Highest Salary

13.60 Lakhs p.a 10%

More than 10% of the MBA Batch has got International Placements year - on - year proving the efficacy of BIBS Placement.

30%

Pre-Placement Offers (P.P.O) were offered for BIBS students during or after their Summer Internships.

81%

of our recruiting companies revisit to hire again every year for both SIP and Final Placements

Why companies Recruit@BIBS

- **1. Ranked consistently amongst the Best** BIBS has been felicitated consistently for its phenomenal record as a Business School, from being ranked amongst the Best Business Schools in Asia, to being awarded the Shiksha Samman by ABP based on our phenomenal placement record, and the innovations we have brought to management education in the last decade.
- 2. The first & only Business School in West Bengal to partner with world leaders like IBM, DMI Ireland, CISI London to name a few, to bring global learning standards to the MBA programmes, making the students capable of careers anywhere in the world.
- 3. Collaboration with top companies and institutions like Harvard Business School Online, BFSI SSC (under NSDC), KPMG, Britannia and many more for optional certifications, training and placement programmes and skill development courses to add enhanced skills and endorsement of those skills by industry leading organisations
- **4. Superior Academic Delivery by faculty who are PhDs, alumnus of IIMs, XLRI**, with both corporate and academic experience. In addition, Subject Matter Experts certified by IBM and other leading companies like DMI, CISI and others also help to shape, guide and mentor our students learning and development.
- **5. Strong Industry Academic Advisory Council comprising business heads of various companies.** They nurture a corporate way of life for the students, creating the window of needs vs. aspirations and how to manage them for better placement and careers.
- 6. Regular Mentoring Programme companies like HUL, Britannia, IBM, Parle, ITC, PepsiCo, Ernst & Young, Dabur, Flipkart, CISI, London, Colgate Palmolive etc., ensure that students are aware of the current skill sets required via a real-time scenario based pedagogy.
- 7. Hybrid Experience with global visionaries where students, through the power of online learning are able to learn from visionaries like Dr. Philip Kotler, Prof. David Aaker, Olga Bondareva, Wolfgang Friess, Dr. Darren Ryder and many others which gives them learning beyond just theory and at a level that is at par with any other global standard in management education.
- **8.** An intense placement readiness programme starting with resumes to grooming, as well as Interview preparation (which includes public speaking, presentations skills, aptitude, handling stress, presenting skills and negotiation skills).
- 9. The best tools and resources for learning efficiently like ATS resume checker compliant Resume tools, AI and ML guided video resume creators, Google and Classplus LMS for Hybrid Learning, SaaS training for enhanced analytical and data management, MS Office certified Excel training are among a host of Offline and Online tools that make our students at par with students across the world.
- **10. Corporate@Campus, a weekly corporate interaction programme features renowned corporates** and business heads of various companies. Through their experience and mentoring, students identify resources that make them better.
- 11. An Industry Integrated 3 Tier Placement Cell with local, national & international presence endeavours to bring the best recruiters to the campus. The result of which is that more than 10% of the MBA Batch has been placed Internationally.



Average salary increased to INR 4.65 Lakhs for the same period of time over last year.

Corporate Giants like Amazon, UAE Exchange - Dubai, ITC, KPMG, BFC - Bahrain, Kelloggs, PRAN - Oman, Phillips, HUL, Nestle, Parle, Johnson & Johnson, PepsiCo, Emami, Brittania, Heinz, Aditya Birla and many others regularly recruit at BIBS.

More than 90 companies across sectors have inducted our students for the best and most intensive 3 months summer internship programme.

After setting international footing in Singapore, Indonesia, BIBS expands recruitment drive in the Middle East and Europe. More than 10% of our students have been recruited internationally.

The Best Companies from India and abroad











































































































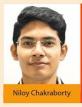






















have recruited students of our MBA Batches











asianpaints













Panasonic

































airtel 🤊

WEXIDE





















Nestle



NEROLAC







accenture







Cognizant













To view the complete list visit www.bibs.co.in

MBA - PGPBM

The flagship 2 year, Regular Full Time Business Management Programme is affiliated to Vidyasagar University. The MBA - PGPBM or the Post Graduate Programme in Business Management gives a student a holistic view of management principles both as classroom concepts as well as practical and live learning supported by faculty and mentors from the Industry. Various certifications and live learning projects, assignments and Industry visits provide additional skill enhancement for students to better their career prospects by having added skill sets. Post completion of the three-month Summer Internship, students choose their area of specialization in the second year based on their experiences and learning.



JOINT CERTIFICATION





Confederation of Indian Industry 125 Years - Since 1895 The Joint Certification offers an endorsement of your abilities by an industry respected body, which opens doors for Final Placements.

Students participate in workshops, industry visits & live sessions from visionaries & leaders of India's economy.

With more than 9,100 CII members, students gain from the knowledge and mentorship of those people who matter.

Advantage MBA – PGPBM

Jointly certified by Young Indians, CII provides students the learning of business and leadership through programs, mentorship and projects in entrepreneurship and innovation.

Comprehensive FMCG Training – Industry experts from FMCG companies like Britannia, Kelloggs and Dabur train students for Placements in the FMCG sector. Students receive certificates from Britannia after successful completion of this training.

Certifications from IBM, Microsoft, Google in crucial skill sets like Data Analytics, Digital Marketing and MS office etc. give students core skills that help them in securing better Final Placements.

Advanced Marketing Tools are introduced from the field of Marketing, Advertising and Brand Management. These sharpen the ability to be productive immediately after the final placement.

Collaboration with Harvard Business School Online - for an optional certification in Data Analytics, with expert training from HBS online. You also get access to the HBS online Alumni Network.

More than 12 months of comprehensive training on Aptitude, G.D., and P.I. which leads to proper preparation and better conversions to higher paying jobs offered by the best companies.

Activity based Learning through Brand Wars (brand launch competition), USP (start-up plan event), A2A (Public Speaking & Presentation Skills) and others to teach the students about Research, Analysis, Budgeting, Planning & Event Management.

International Student exchange with MDIS Singapore gives students the opportunity to learn at the MDIS Campus in Singapore and get global exposure to their management learning.

Management Guest Inspire Series (MGIS) – Provides a Live Platform for students to interact with Industry. Dr. APJ Abdul Kalam, Prof. Philip Kotler, Mr. Kapil Dev, & Mr. Chetan Bhagat, are amongst some of the guests who have inspired our students.

Entrepreneurship Center of Excellence (NEN) – Students get the opportunity to develop new Business Ideas and create Business Ventures of their own.

Great PPO Opportunities – 27% of the PGPBM students bag exciting Pre Placement Offers (PPOs), banking on their performance during Summer Internship Projects (SIP). Companies like ITC, Britannia, Pepsico and Mondelz are offering PPOs to PGPBM students almost every year.

More than 200 companies have recruited BIBS MBA - PGPBM students. The highest package was Rs. 13.6 lakhs per annum. More than 10% of the MBA batch has also got International Placements.



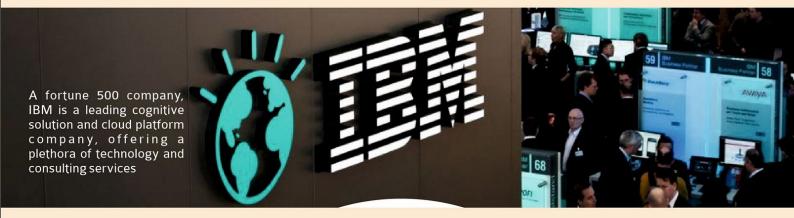
"The true elements of Success are Passion, Hard Work and Determination. That's the PhD you need to Succeed."

Mr. Chadrashekhar Ghosh MD and CEO Bandhan Bank

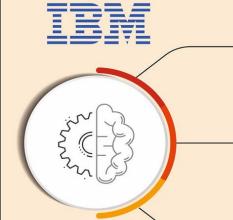


MBA-PGPBA&DS

BIBS is the **first and only Business School in West Bengal to collaborate with IBM** for a 2 year, Regular Full Time Business Management Programme in Business Analytics and Data Science, affiliated to Vidyasagar University. The MBA-PGPBA&DS programme provides practical and managerial expertise in the fields of Business Analytics and Data Science by providing globally accepted skills and practices. Our Collaboration with IBM provides authenticity and global value to the learning as well as job opportunities through IBM's Talent Network.



Advantage



IBM Subject Matter Experts

Illustrious practitioners and Faculty from IBM will provide industry relevant education and practice through case studies and Industry projects.

Globally valid IBM Practitioner Certificate

This Certificate challenges you to take on the different roles involved in a team, solving end-to-end real-world scenarios across different industries

Digital Badges from IBM

IBM will provide digital badges for the skills you have learnt which are globally recognized as a benchmark of Business Analytics & Data Science Skills.

Special Access to IBM's Talent Network

Through the IBM network, you will get job opportunities as soon as they are available, recommendations to apply matched directly to your skills and interests.

Be a part of the Global IBM family

Hackathons, Tech Fests & IBM Centre visits, gives students an opportunity to participate and network with peers as well as leaders in the field.

Learn at the IIT- Kanpur Campus



BIBS Students get the opportunity for a residential programme by faculty and experts at the IIT Kanpur Campus.



The MBA Batch of 2022 - 2024 at the IIT Kanpur Campus

Advantage MBA-PGPBA&DS

A Regular Full Time degree of MBA in Business Analytics and Data Science affiliated to Vidyasagar University, A NAAC accredited, W.B. State Government University, recognized by UGC, Ministry of HRD, Govt. of India.

IBM Collaboration - Industry guided & cutting edge skills in Management, Business Analytics and Data Science developed in collaboration with IBM to provide in-demand knowledge and skills. The students receive a joint certificate from Bengal Institute of Business Studies & IBM.

Expert Faculty comprising of IBM Certified Subject Matter Experts along with BA&DS experts from around the world provide the best hands-on approach to learning.

Get endorsement from IBM in the form of an IBM practitioner certification and badges, giving authenticity and global leverage to the skills learnt by the students.

Industry Faculty from DHL, Accenture, Target, Shell and more provides hands - on learning that enhances the efficacy of a student's skills mapped to the current industry trends.

Collaboration with IIT - Kanpur for certifications in AI, Machine Learning, Python, Tableu and more to enhance knowledge and endorse the skill sets of the students.

Residential Programme at the IIT - Kanpur Campus that gives students the opportunity to learn from the experts and faculty at IIT - Kanpur for 15 days.

A Learning by Doing Approach, where learning is fortified with real company projects, industry visits & case based learning ensuring that all skills are learnt practically and not just in theory.

Learning Management Systems – The entire Learning from course content, virtual classes, assignments to exams are integrated in Google's LMS, and Class Plus.

Microsoft, Azure and Cisco Certifications - Provide endorsement of skills that are in - demand in the BA&DS Industry that opens doors to phenomenal placement opportunities.

Be a part of the IBM Network that provides all of the tools needed to land a dream job in BA&DS. You will get job opportunities as soon as they are available and recommendations to apply matched directly to your skills and interests.

More than 10% International placements year-on-year. The best companies from India and abroad like ICRA Analytics, KPMG, Capgemini, Google, ITC, Ernst & Young and 200 more have already recruited BIBS Students.

The Pedagogy

25%

Technical Concepts



Technologies and Tools



"It is imperative for Industry and academia to build a new learning path for the future. IBM's Collaboration with BIBS is a testament to our commitment to improve skills training and digital education opportunities."

Mr. Devkant Aggarwal Leader - Growth Initiatives & Career Education

Industry Endorses MBA - BA&DS



"It has been a wonderful experience for us with BIBS. The students we have hired are talented and performing extremely well."

Mr. Ravi Jaiswal Senior Manager - Taxation **Ernst & Young**

Student Speak



Mr. Archisman Dey MBA - BA&DS Batch of 2023 "BIBS has given me a huge platform through the BA&DS programme to perform and excel in my MBA through my skills. Focussed training from IBM experts combined with practical knowledge for industry coaches and mentors gave me the best possible platform to gain knowledge at a global level. I am so proud to have got a final placement with **Ernst&Young**."



MBA - PGPDM

A 2 year, Regular Full Time Business Management Programme, affiliated to Vidyasagar University, the **MBA - PGPDM** or **Post Graduate Programme in Digital Marketing** is powered by DMI, Ireland, a renowned institute which is considered as the benchmark for Digital Marketing Education in over 100 countries. BIBS is the only Business School in West Bengal to collaborate with DMI, for a global MBA in Digital Marketing. The DMI content has been created by the Top 1% Globally recognised marketers like Neil Patel who work in the Advisory Council for DMI keeping in view the current industry trends.





Opportunity of an international internship in Australia with a minimum stipend of **Rs. 1.75 lacs/month**.

With over 2,00,000 DMI Members worldwide, DMI is right at the edge of big, new and clever in the World of Digital Marketing.

Continuously updated content as per industry changes to get the most current and industry relevant skills for Digital Marketing.

Get access to live webinars from global leaders and visionaries as well as an enhanced knowledge portal to learn from.

An unparalleled tool kit of resources like e-books, podcasts, lessons and more to get the best skill development for your Digital Marketing profile.

A razor sharp Advisory board which creates the best learning environment for Digital Marketing.

Apprenticeship in Australia for 6 - months with a stipend 1.96 Lakhs p.m



"I have ben able to utilise my passion for technology in to a working career. I am thankful to BIBS and DMI Ireland for nurturing by talent and making me capable of being able work anywhere in the world"

Bishal Sarkar MBA-PGPDM Batch of 2022 - 2024 "We have been trained and taught phenomenally at BIBS. The practical learning has brought out the best in me. The proof of my efforts is this International apprenticeship."

Mohona Mukherjee MBA-PGPDM Batch of 2022 - 2024



Advantage MBA – PGPDM

Regular Full Time MBA Programme with a Major in Digital Marketing from a state government university which is recognized by UGC, Ministry of HRD, Govt. of India.

The first and only Business School In West Bengal with a joint Programme with DMI Ireland, a <u>trusted name in the Digital Marketing</u> with presence and acceptance in over 100 countries.

A Data driven program with Business Intelligence & Analytics to measure success. Tools like SQL, Power BI, Tableau are embedded as per the recruiters feedback for Digital Marketing.

The course has been curated by the Top 1% Globally recognised marketers from giants like Google, Coca-Cola, IBM, Meta, LinkedIn, Twitter and Microsoft to name a few.

An 11 Month Industry Focussed training covering core digital frameworks in terms of designing and executing campaigns, content, social media and search engine marketing.

Opportunity to secure confirmed PPOs with average salaries of 5 lacs p.a in Top Tech Start-ups/Enterprises in Digital Marketing Roles.

Industry Interactions with Flipkart, Ogilvy, LinkedIn, Cognizant, Mindshare and many more keep you updated with industry trends and help you prepare for final placements.

Inculcation of B2B SaaS Training from industry experts that equips the students to take on the Software and IT marketing domain which is a \$50 Billion dollar industry.

Students are trained in Entrepreneurial Agency Management, where they learn the key philosophy and the art of managing a Digital Marketing agency.

A learning by doing approach through the Saksham Incubator Project bridges the gap between corporate requirements and academia and helps students become industry ready even before their internships, so that hey can perform better and get bigger placement opportunities.

Confirmed paid internship with top companies and agencies with top companies and agencies in roles like Social Media Marketing, Media Buyer, SEO, Content Management and many more giving students practical learning of all digital marketing fields.

Global Placement Opportunities through DMI, Ireland given that DMI learning is accepted globally in more than 100 countries where companies prefer DMI trained Digital Marketers.

Globally Accepted Certifications from Digital Marketing Leaders like Google, Meta, IBM, Twitter X, SEM Rush, Microsoft, Hubspot etc. give you a mark of excellence as a Digital Marketer capable of handling brands globally.

Saksham The Incubator Project

Incubator 1.

Ecommerce web development

Incubator 2.

Video Content & Marketing

Incubator 3.

Lead generation for a company

Incubator 4.

Lead generation campaign

Incubator 5.

Affiliate website development

Industry Endorses MBA - DM



"Digital marketing is the in thing and certainly has a great employment prospect. The Digital marketing space is increasing very rapidly and I think it's a very bright and relevant idea to have this course."

Mr. Debashis Sen | IAS Managing Director WBHIDCO

Certifications that give you global validation of your expertise



The entire suite of tools and certifications offered by Google for Digital Marketing Professionals.



A platform that teaches you everything you need to know about advertising on Twitter, now known as X.



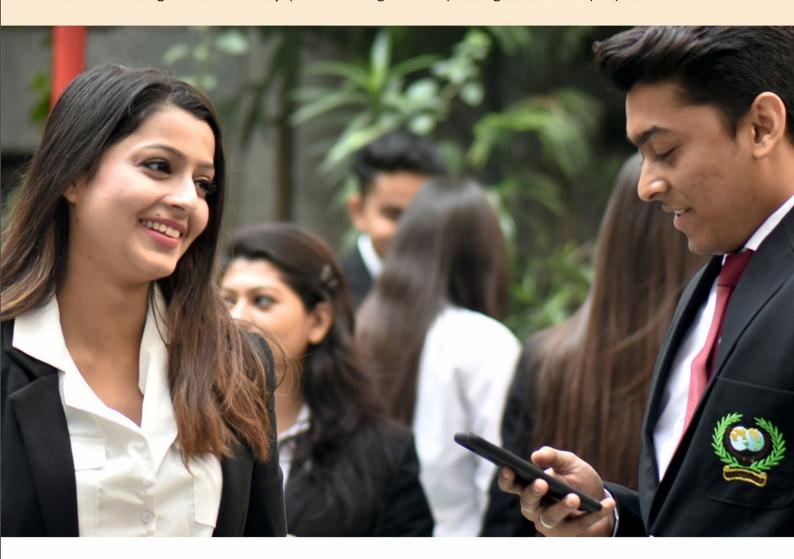
Competency in creating, managing and reporting on ads across Facebook, Instagram & Messenger.



A Globally valid Digital Marketing Certification from DMI, Ireland valid across the globe as a benchmark.

MBA - PGPFM

Affiliated to Vidyasagar University, the 2 year, Regular Full Time Business Management Programme, MBA - PGPFM or the Post Graduate Programme in Financial Management brings together an industry focussed courseware, the certifications of NISM, the expertise of CISI, London among others. The learning is then made practical with an internship programme that provides experiential learning in core and strategic finance and banking. The programme has mentorship by experts from the financial world that give students Industry specific knowledge which helps them get better career prospects.



A combination of knowledge, skills and certifications that will give you a global edge in your career in Financial Management



Advantage MBA - PGPFM

Regular Full Time MBA degree affiliated to Vidyasagar University, A NAAC accredited, W.B. State Government University, recognized by UGC, Ministry of HRD, Govt. of India.

The only Business School in West Bengal to tie - up with CISI London for the Internationally accepted Investment Operations Certificate, endorsed and preferred by major financial institutions across the globe.

Certifications in Finance with BFSI SSC, under the NSDC, an initiative of the Government of India. This tie - up will provide training, mentorship & certifications in the fields of Banking & Finance.

6 Indian Regulatory Certifications from NISM embedded in the program. These certifications are required to work in the best financial firms in India. The Certifications are:

i. NISM - VA : Mutual Fund ii. NISM - VII : Securities Operations & Risk

Management

iii. NISM - VIII : Equity Derivatives iv. NISM - XA : Investment Adviser (Level 1) v. NISM - XV : Research Analyst vi. NISM - XXI A: Portfolio Management

Microsoft Certification in MS Excel gives students the stamp of proficiency in MS Excel, which is a very important tool in Finance used for analysis and data management.

Faculty from BIBS & Experts from the Financial World provide an Industry Relevant Curriculum that ensures real - time learning which enhances Placement Opportunities.

Confirmed paid Apprenticeship for all students after 11 months of core training in Financial Management and Banking in the best companies in the Finance Industry.

International Placement opportunities - Major finance companies from Barclays, Standard Chartered to Citibank and Goldman Sachs to JP Morgan and even Infosys, Wipro and NIIT prefer CISI Certified Professionals. You can get rewarding jobs with banks and financial organizations which are operations and analysis based desk jobs.

Guaranteed success in Financial Management - The MBA - FM programme has already seen 9 batches of more than 2000 students get placements in more than 70 companies across the globe, thereby establishing its industry acceptance and employability.

A plethora of placement options with access to the BIBS corporate connect cell with more than 200 companies for Final Placements. Get an opportunity to network with 40,000+ Global Alumni of CISI London Certificants present in 100+ Countries.

The NISM Advantage

Nationwide Acceptance

Industry Preferred

Meet Regulatory requirements

Taught by **NISM** certified Faculty



"We found that the MBA - FM students are very bright and enterprising. We at SBI Mutual Fund are proud to associate with BIBS for on the job training leading to Final Placements.'

Mr. Manoj Sinha State Head SBI Mutual Fund



- 🜟 Global Connect The Investment Operations Certificate is now taken in over 50 countries worldwide and is the principal certification for administration and operations employees to demonstrate their knowledge and skills.
- 🐆 International Placement Opportunities with CISI standards being accepted across the world (including India), you will have the CISI brand value to help you with Internships as well as final placement assistance across these countries.
- 🛨 Fully Immersive Knowledge Portal Apart from access to high level trainers and practitioners, you also get access to an exclusive Knowledge Portal, with immersive content that makes your knowledge more real life and hence exciting to pursue.

Global Companies that prefer the CISI Certification

















MBA - PGPSCM

A 2 year, Regular Full Time Business Management Programme, The MBA - PGPSCM or the Post-Graduate Programme in Supply Chain Management starts with an intense classroom training, followed by 10 - 12 months of rigorous industry experience while simultaneously completing the MBA. Post their apprenticeship, students have a opportunity to either continue with the company they worked for or opt for placement opportunities offered by the institution. The programme brings together the benefits of classroom as well as work experiences giving students an edge in their corporate careers.



Advantage



- 👉 Training for Employability Tech Mahindra provides the knowledge and mentorship which is focussed on skills that are suited to get the best career opportunities in the logistics and supply chain management industry.
- Industry Visits Knowledge is complemented with Learning by doing through regular industry visits to Logistics and Supply Chain companies and meeting supply chain leaders to understand the real time working protocols of the industry.
- Placements -The Tech Mahindra placement wing and the BIBS 3 tiered placement cell will bring the best companies in the industry to recruit students for their Paid Apprenticeships as well as Final Placements.

Training and Placement Partners















Advantage MBA-PGPSCM

A Regular Full - Time MBA Degree in Supply Chain Management affiliated to Vidyasagar University, A NAAC accredited, W.B State Government University, recognized by UGC, Ministry of HRD of the Govt. of India, acknowledged for government jobs or higher education.

Powered by the Tech Mahindra Foundation, a leading institution in Supply Chain that has delivered successful careers for thousands of students.

Get trained by Amazon, Flipkart ,DHL and many more in the field. This will give you actual industry insights in and help you get industry ready.

Major Logistics, Supply Chain & e - Commerce Giants like Big Basket, Delhivery, Ecom Express, Flipkart, and many more will teach the students as well as assist in providing Final Placement Opportunities with the Supply Chain and Logistics Industry.

Hands on Training in Warehouse Management System by Tech Mahindra Smart Academy. Students get certified in Supply Chain & Logistics by Tech Mahindra Smart Academy.

Certifications from Harvard Business School Online(Optional), KPMG and Microsoft give students an endorsed acceptance of multi-functional industry skills.

Industry focussed classroom training taught by illustrious faculty members from BIBS and Industry experts from the Supply Chain Management Industry, that incorporates managerial learning as well as training in the core skills specific to the SCM & Logistics Industries, .

Imbibing Modern technology in Supply Chain through SAP, SQL, Python and other Analytics & Data Science skills which will help students get an edge as modern and tech smart executives who can drive performance through technology, mandatory for modern business functions.

Industry visits to companies like Allcargo, Amazon, Flipkart, etc make students gauge real industry scenarios to help convert their theoretical learning in class to practical understanding.

Confirmed, Paid Apprenticeships in leading companies post completion of the classroom learning. More than 40% students get Pre - Placement Offers (PPOs) during their apprenticeship period.

Get final placements based on your skills in the Supply Chain verticals through the Tech Mahindra Industry Connect as well as the 3 tiered BIBS Placement Cell that has Local, National as well as International presence.



"Customer demand is making the supply chain and logistics industry highly competitive by creating broader scopes. The Supply chain covers multiple aspects, like manufacturing, warehousing, packaging, transportation and last mile delivery etc."

Sudipta Majumdar Regional Operations Manager



"In the supply chain and logistics industry, we need to develop our social quotient in order to be successful in Corporate life."

Mr. Dinesh Shastri Managing Director TM International Logistics

Industry Visits are an Integral part of the programme



The MBA - PGPSCM Batch of 2022-24 at the Allcargo premises

Student Speak

"The MBA - PGPSCM programme has so far been a phenomenal experience. We have been taught and trained by some very knowledgeable faculty members as well as Industry mentors.

Every step in this programme is guided by industry requirements. All the projects, competitions as well as training is focussed keeping our core specialty of Supply Chain in mind.

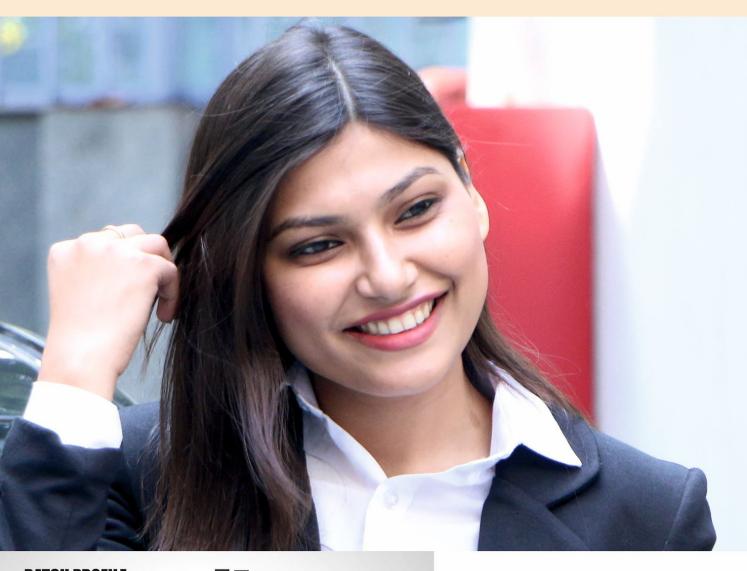
I have learned so much from faculty and corporate leaders alike in just 2 semesters and it is such a great feeling to be able to use that knowledge and training to secure an apprenticeship with a global supply chain brand like **DHL**."

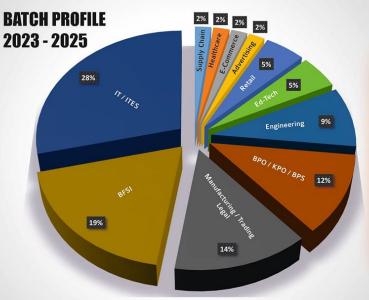


Bandita Verma MBA - PGPSCM Batch of 2022-2024 Apprentice at DHL

MBA - PGPEX

The Post Graduate Programme in Executive Management or MBA - PGPEX, affiliated to Vidyasagar University, is a 2 year, regular programme designed in response to a sustained demand by the industry to enable 'Executive level' resources, with existing work experience and Management Education. This course gives 'working executives' the flexibility of doing an MBA without hindering their current employment. In the MBA - EX program, students widen their ability by opting for specializations of their choice along with cross functional trails giving them horizontal skill sets to develop a more marketable Resume.





69%

of the batch are senior executives working in management roles

84%

of the batch have enrolled with a vision of enhancing their skills

5.5_{YEARS}

is the average work experience of the current batch

Advantage MBA – PGPEX

Regular MBA programme affiliated to Vidyasagar University, NAAC accredited, WB State Government University, recognised by UGC, Ministry of HRD, Govt. Of India.

Don't give up work or salary - The programme allows professionals to get an MBA while studying in convenient weekend batches & customised timings with minimal work disruption.

360 degree Knowledge with TRAILS - Learn in-demand skills and subjects, which give you additional specialties, that help you get better positions and job opportunities. A student has the option for following a few of these trails for best learning outcomes:

- > Digital Marketing certification from Google
- > Business Analytics certification from IBM
- > Certifications from **Harvard Business**School Online
- > Mutual Funds certification from NISM
- > Six Sigma certification by KPMG
- > International Immersion at MDIS Sigapore

The programme attracts a diverse group of working executives from large organizations, public sector companies and entrepreneurs from functional domains like Marketing, Manufacturing, Finance, R&D, IT, FMCG, Project Management, and many more.

BIBS ensures high standards of quality in academic delivery through world class faculty, who are alumni of IIMs and other top institutions as well as industry leaders from the best companies who will teach you in class through a practical, skill based curriculum.

Business Simulation Programme an experiential learning tool where students learn by running a virtual business in an interactive, risk-free, and realistic environment. To enhance skills in business acumen, financial & market analysis, operations & decision making while also refining their abilities in problem solving, teamwork, communication, and leadership.

Networking - through the collective knowledge of a talented group of peers in the classroom. In addition, corporate immersion through classroom learning, workshops and networking sessions with top companies like IBM, PwC, Novartis etc. gives you access to industry leaders.

Enhancing Leadership Skills - Broaden your existing skills through better knowledge and bigger exposure to the latest developments in the industry. The main objective is to enhance the existing skills and prepare you to take on greater responsibilities in your current job role.

Placement opportunities - The 3 point advantage of an immensely dynamic peer group, access to collaborate with leading companies who have been with us for the last 15 years, across multiple sectors and the support of the BIBS 3 Tier Placement Cell, gives you a plethora of options to transition to a bigger role vertically and laterally in your career anywhere in the world.

24 MONTHS

REGULAR MBA Programme



Certifications in additional skills that give you an edge in your job



Designed for and created by the

INDUSTRY

s well as taught by Corporate Leader from across industry verticals



not having to take time off from wo or attending classes after work

Industry Endorses MBA - EX



"Every organization looks to enhance their workforce by making existing employees capable to grow within the organization. The MBA - PGPEX programme with additional skills is a very good industry fit for existing employees. Our Best wishes to BIBS.

Mr. Chirabrata Majumder Program Director **Mindtree**



SONY make.believe

"The BIBS Executive program will enhance skill and efficiency, restore confidence and retrain critical resource, career growth and build up talent pool to enhance capacity. I wish BIBS all the best in taking lead and partnering with Industry for coaching and learning. All the best.."

Mr. Debraj Roy Regional Head HR, Admin & CSR **Sony India**



Student Speak



"BIBS has brought out the best in me by teaching practical ways to develop one's knowledge, talent and soft skills. The phenomenal industry interface helps us learn the ways of the world and that has made me better. This has also led to a placement with Airtel.



"When I joined BIBS for my MBA, I was nervous and lacked confidence. However, I was motivated and trained by faculty and industry mentors who did everything to instill confidence in me. I have seen myself develop from a confused graduate to a capable and confident management trainee waiting to take on the world at Bajaj Finserv.

BAJAJ FINSERV



"BIBS taught me the value of Experiential Learning through Industry Mentors and Corporate Sessions that taught us the values and the reality of the Business World. I was able to perform beyond expectations which resulted in me getting a Final Placement with Bandhan AMC.



🔊 airtel



"I am so happy to be placed in Exide. I am lucky to have chosen BIBS for my MBA. The faculty here ensured that I learnt all the things world. Excellent metorship by the best corporate mentors helped me become industry ready.

"BIBS helped me in making myself better.

Exceptional Faculty and learned industry mentors taught me the value of practical





"The Faculty and the mentors at BIBS are a world class combination that groom you to become knowledgeable as well as experienced in the ways of the corporate world. Add to that the practical projects, competitions and industry visits and you get a final placement with ITC.





macmillan



 $^{\prime\prime}$ I am so happy to be starting my career at Modelez. The mentorship, attention on developing skills and practical acumen has helped me develop my skills and thereby making a mark in the corporate world. Thank you BIBS for helping me make a wonderful





pepsi /



"I would like to thank all my faculty, mentors, motivating me to learn through practical avenues and participation in events, industry visits and competitions. I feel more confident and capable today as I start my career with







The MBA programme at BIBS is embedded with so much learning as well as corporate exposure that I was able to practice all the skills that I learnt in class. The placement preparation was detailed and tailored to my skills. This led to a phenomenal final placement with Pepsico."

"The BIBS MBA-PGPFM has a great platform

for learning practical and in real time. From

industry support to live projects, as well as

motivated to learn as per industry standards.

Now I have a great Final placement at PwC.











come true. I have learned so many things & developed my skills with the efforts of my faculty & mentors. I have a great Final placement at Rollick today thanks to the efforts of BIBS to create wonderful MBA







talent.



BIBS in Media



B-school ensures

100% placement

more jobs this year



Management Studer

OVERTHERE

THE TIMES OF INDI Making It Bio

Offers galore at **BIBS**

কর্পোরেট দুনিয়ায়

বিআইবিএস-এর উদ্যোগে সম্প্রতি গোলপার্ক রামকৃষ্ণ মিশনের বিবেকানন্দ হল-এ হয়ে গেল একটি অনুষ্ঠান। এর উদ্দেশ্য ছিল বড় কর্পোরেট সংস্থাগুলির উচ্চ আধিকারিকদের সঙ্গে ম্যানেজমেন্ট শিক্ষার্থীদের যোগসূত্র স্থাপন, যাতে তারা ভবিষ্যতে এই কাজের জগতে সফল কর্মী হয়ে উঠতে পারে। অনুষ্ঠানে বিভিন্ন বিষয়ে আলোচনা করেন ব্রিটানিয়া সংস্থার আধিকারি প্রকাশ পাণ্ডে, কেলগস-এর নিশাত সৃদ, নেসলে-র কস্তুরী ঘোষ,

সাফল্যের পাঠ **Kapil Dev Inspires**

THE TIMES OF INDIA

IIM Shillong bid to

improve biz education



জীবনের গল্পে

লভি-ব দায়বঙ্গীত সিংহ মোটী



CEOs share life lessons with students





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